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WHAT WE DO

We are a leading specialist distribution group supplying a broad range of non-food consumable products that are essential for our customers to operate their businesses.

We have partnered with both suppliers and customers in providing outsourcing solutions and service oriented distribution.

We are active in 23 countries with more than 13,000 employees working from over 240 distribution centres. Our main customer markets include contract cleaning, food processors, healthcare, hotel & catering, industrial, redistribution, retail and safety.

We provide our customers with value-added integrated supply services, including procurement and inventory management, to enable them to focus on their core businesses and increase their efficiency and competitiveness.

We are successful because we understand our customers' needs and deliver products when and where they need them.

OUR BUSINESS MODEL

Our business model offers significant benefits to both customers and suppliers. We source our products internationally, working with top international brands as well as local suppliers, to ensure that our customers have access to the best and most suitable products to meet their needs.

By outsourcing the purchasing, consolidation and distribution of a broad range of non-food consumable products, our customers are able to focus on their core businesses as well as achieving significant purchasing efficiencies, freeing up working capital and simplifying their internal administration.

BUNZL DELIVERS CONSOLIDATED SUPPLY SOLUTIONS ACROSS OUR CORE MARKETS

HEALTHCAREREDISTCONTRACT CLEANINGINDUSTFOOD PROCESSORSRETAILHOTEL & CATERINGSAFET

REDISTRIBUTION INDUSTRIAL RETAIL SAFETY



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CONVENIENT ORDERING OPTIONS

Our products can be ordered via telephone, fax, email, EDI, mail and our secure online ordering site https://webconnect.bunzl.com.au

For more information regarding ordering options, please contact your local Bunzl office. See page 4 for Bunzl office details.





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SALES OFFICES AND DISTRIBUTION CENTRES

Bunzl Australasia

▲ Melbourne Suite 8, 9 - 11 Compark Circuit, Mulgrave VIC 3170 PO Box 379, Mulgrave VIC 3170 Tel: (03) 9590 3000 Fax: (03) 9590 3099

Bunzl Outsourcing Services

Adelaide

601 South Road, Regency Park SA 5010 PO Box 2353, Regency Park SA 5010 Tel: (08) 8244 3617 Fax: (08) 8244 3632

Auckland

Unit D, 373 Neilson Street, Onehunga Auckland NZ PO Box 112 226 Penrose, Auckland NZ 1061 Tel: 001164 9634 9011 Fax: 001164 9636 0035

🔺 Brisbane

34 Manton Street, Morningside QLD 4170 PO BOX 38, Bulimba, QLD 4171 Tel: (07) 3906 5500 Fax: (07) 3906 5555

🔺 Cairns

5 Owen Close, Portsmith QLD 4870 PO Box 6931, Cairns QLD 4870 Tel: (07) 4051 2388 Fax: (07) 4051 0867

🔺 Canberra

C/- Medina James Court, Shop 8, 74 Northbourne Ave, Braddon ACT 2612 Tel: (02) 6247 7622 Fax: (02) 6257 2822

A Darwin

66 Raphael Street, Winnellie NT 0820 PO Box 36094, Winnellie NT 0820 Tel: (08) 8947 1455 Fax: (08) 8984 3286

A Hobart

78 Cowle Road, Bridgewater TAS 7030 Tel: (03) 6273 6128 Fax: (03) 6273 6129

A Mackay

BUNZI

10 Michelmore Street, Paget Mackay QLD 4740 PO Box 226, Mackay QLD 4740 Tel: (07) 4952 4277 Fax: (07) 4952 4661 Melbourne (Head Office)
 37 - 47 Rocco Drive,
 Scoresby VIC 3179
 Locked Bag 3000, Ferntree Gully VIC
 3156
 Tel: (03) 9212 9300
 Fax: (03) 9212 9399

▲ Newcastle 9 Rural Drive, Sandgate NSW 2304 Tel: (02) 4967 2955 Fax: (02) 4967 2140

Perth 14 Modal Crescent, Canning Vale WA 6155 PO Box 1490, Canning Vale WA 6970 Tel: (08) 9360 3600 Fax: (08) 9455 1466

▲ Sydney 203 Rookwood Road, Chullora NSW 2190 PO Box 262, Regents Park NSW 2143

Tel: (02) 9794 9000 Fax: (02) 9796 3541

Townsville 9 - 13 Toll Street,

Bohle Townsville QLD 4818 Tel: (07) 4729 3700 Fax: (07) 4774 5050

Bunzl Food Processor Supplies

Adelaide 2 - 4 Streiff Road, Wingfield SA 5013 PO Box 2192, Regency Park SA 5942 Tel: (08) 8349 2800 Fax: (08) 8349 8255

Auckland

Unit D, 373 Neilson Street, Onehunga, Auckland NZ PO Box 112226 Penrose, Auckland NZ 1642 Tel: 0011 64 9273 9138 Fax: 0011 64 9636 0035

▲ Brisbane 34 Manton Street, Morningside QLD 4170 PO Box 38, Bulimba, QLD 4171 Tel: (07) 3906 5500 Fax: (07) 3806 5570 ▲ Christchurch 97 Sawyers Arms Road, Papanui Christchurch NZ PO Box 5182, Papanui Tel: 0011 64 3352 2799 Fax: 0011 64 3352 2796

▲ Hobart 78 Cowle Road, Bridgewater TAS 7030 Tel: (03) 6273 6128 Fax: (03) 6273 6129

▲ Melbourne Unit 6, 205 Abbotts Road, Dandenong South VIC 3175 PO Box 4325 Dandenong South VIC 3175 Tel: (03) 8787 6850 Fax: (03) 8787 6860

▲ Perth 69 Discovery Drive, Bibra Lake WA 6163 PO Box 1128, Bibra Lake DC WA 6163 Tel: (08) 9410 9001 Fax: (08) 9434 9785

▲ Sydney (Head Office) Unit 9, 79 - 99 St Hilliers Road, Auburn NSW 2144 Locked Bag 138, Silverwater NSW 2128 Tel: (02) 9714 6600 Fax: (02) 9648 0602

▲ Toowoomba 27 Wylie Street, Toowoomba QLD 4350 Tel: (07) 4632 8958 Fax: (07) 4632 4388

▲ Townsville 9 - 13 Toll Street, Bohle Townsville, QLD 4818 Tel: (07) 4729 3799 Fax: (07) 4774 5151

▲ Wellington Unit 9, Parkhead Court 5 Western Hutt Road,

Korokora, Lower Hutt 5012 Tel: 0011 64 4568 2225 Fax: 0011 64 4568 2239

Bunzl Catering Supplies

Complete Hospitality Supplies

▲ Brisbane 34 Manton Street, Morningside QLD 4170 PO Box 38, Bulimba, QLD 4171 Tel: (07) 3906 5580 Fax: (07) 3906 5581

▲ Tweed Heads South 29 - 31 Corporation Circuit, Tweed Heads South, NSW, 2486 PO Box 3004DC Tweed Heads South, NSW, 2486 Tel: (07) 5524 9666 Fax: (07) 5524 9347 Salgo

▲ Sydney (Head Office) 118 Denison Street, Hillsdale, NSW 2036 PO Box 462, Matraville, NSW 2036 Tel: 1300 172 546 Fax: 1300 272 546

A Melbourne Showroom

87 Palmerston Crescent, South Melbourne 3205 Tel: (03) 9686 3216 Fax: (03) 9686 3218

PWS Hospitality Supplies

▲ Canberra 58 Maryborough St, Fyshwick ACT 2609 Tel: (02) 6239 2189 Fax: (02) 6280 4232

China Distribution Warehouse

🔺 China

Bunzi Trading (Shanghai) Ltd Floor 9, Xinpeng Plaza No 200, Lane 91, E'shan Road Pudong New Area Shanghai 200127 China Tel: +86 21 5836 2538 Fax: +86 21 5836 2028

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DELIVERING FOR OUR CUSTOMERS

Bunzl is a growing and successful group providing outsourcing solutions and value added distribution across the Americas, Europe and Australasia. We are continually developing our global network to ensure the best service for our customers and a thorough understanding of their markets.

- BUNZL AUSTRALASIA
- ▲ BUNZL OUTSOURCING SERVICES
- ▲ BUNZL FOOD PROCESSOR SUPPLIES
- **BUNZL CATERING SUPPLIES**
- ▲ Complete Hospitality Supplies
- Salgo
 PWS Hospitality Supplies
- CHINA DISTRIBUTION WAREHOUSE

DELIVERING ON OUR RESPONSIBILITY TO REDUCE OUR ENVIRONMENTAL IMPACT

Through a diverse range of initiatives from improving our paper and plastic recycling to fitting energy saving lights in our warehouses and reducing our fuel consumption, we are committed to reducing the environmental impact of our operations. We are also continually developing further ideas on green products as well as providing staff education and customer information.

Be Green



BE GREEN

At Bunzl we see our commitment to reducing our impact on the environment as a key area of our corporate social responsibility. From increasing recycling programmes to reducing fuel usage to sourcing green products: we're constantly looking for new ways to improve our performance.

Our environmental strategy is three pronged. First, we measure key areas of impact. Second, we set standards to reduce our global footprint. Third, we communicate what we've learned to our employees and our customers. Working together we can build a more sustainable future.

OPERATING TO REDUCE OUR ENVIRONMENTAL IMPACT

Bunzl PLC is included in the FTSE4Good Index and Bunzl also gained national accreditation to ISO14001. This is the most well-known environmental operating standard and is certified by an external certification authority. Gaining accreditation means that Bunzl has implemented and maintained an environmental management system, which provides for continuous improvement in environmental performance.

Our key areas of focus are:

- Increasing waste for recycling and reducing waste to landfill;
- · Reduction of fuel used for transportation;
- · Environmentally friendly service offering; and
- Environmentally friendly products.

ENVIRONMENTALLY FRIENDLY SERVICE OFFERING

A fundamental part of Bunzl's offering to customers is our expertise and in depth product knowledge, coupled with the ability to consolidate the procurement and delivery of a broad range of non-food consumable products. This service can cut the environmental impact as it can reduce the number of deliveries within a company's total supply chain, as well as decrease the amount of invoices and payments. Bunzl's core service offering can help customers to reduce fuel emissions, paper usage and other energy requirements. Further, a consolidated invoice allows better monitoring of the use of consumables and therefore can reduce duplication and waste.

ENVIRONMENTALLY FRIENDLY PRODUCTS

Bunzl recognises that companies want to be able to participate in positive initiatives around sustainability and the environment. We see our role as providing our customers with environmental product solutions to help them make informed choices without bias towards any specific solution. This might be through the provision of product manufactured from renewable, recycled and/or biodegradable materials.



The Nordic and European eco-label The purpose of eco-labelling is a reduction of the impact of a product on the environment and health. The criteria are based on an estimation of the entire lifecycle of a product, from the raw materials to the production and from the use to the disposal.

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THERE'S NEVER BEEN A BETTER TIME TO GET CONNECTED

Bunzl offers you a quick, easy and efficient solution for your on-line ordering needs.

- Place orders when it suits you 24 hours a day 7 days a week
- · Select from our extensive online product offering
- Access information on product availability, pricing, invoices and order status
- · Controlled access for ordering and customised product selection
- · View, email or print invoices

For more information please contact https://webconnect.bunzl.com.au webconnect help desk 1800 995 839

BUNZL

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QUICK, EASY & EFFICIENT



Step 1: Login

Step 2: Shop

| Service piddent | Table to address: |
|-------------------|-------------------|
| 39 AT BOCOL DRIVE | FERNIEL LINFELT |
| witz: (rctip | 94C (7196 |

Step 3: Check Out

SECURE ACCESS

- · Access controlled by user login which can be predefined
- Transactions are encrypted and protected by Secure Socket Layer (SSL)

ACCESS TO INFORMATION

- · Catalogue search on every page to help find products
- Track order progress or value
- On-line pricing and product availability

EASY NAVIGATION

- Simple navigation on every page
- Create short cuts to favourite pages

ORDER & ACCOUNT ENQUIRY

- · View, email or print invoices
- Access previous order information



ABENAos

One system for all your stock management needs.

- Integrated into Webconnect for easy ordering of continence products and other consumables
- Allows management of stock holdings and calculates stock quantities required according to residents requirements
- A printable allocation list assists staff in correct allocation of continence aids together with printable wardrobe cards
- · Comprehensive reporting analysis available for each facility





Learning Management System (LMS)

Bunzl has developed a convenient and easy to use online interactive course to help improve the knowledge of care staff and nurses.

- An additional way of teaching/learning to compliment and reinforce our face to face education programs.
- Improve knowledge of care staff and nurses for better resident/client outcomes
- Interactive quiz's following each module.
- The LMS tracks students through the modules and downloads students completion results to an excel spreadsheet.
- The Continence Management course consists of eight modules
- A flexible learning option for your staff anytime and anywhere.

It's easy

- 1 Log on to the Sanicare website www.sanicare.com.au
- 2 Click the link to online learning
- 3 Log in with your username and password (contact 1300 177 588)
- 4 Begin your interactive course

